



A detailed proposal
can be sent to you today.

For more information
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Andrew Leach & Associates

"First Nations Leadership Support"



Aboriginal Training Programs

OUR TRAINING PROGRAMS ARE DESIGNED FOR:

- Chiefs and Councillors
- Chairpersons
- Board Members
- Executive Staff
- Committee Members
- Senior Managers
- Middle Managers
- Front Line Supervisors
- Administrative Staff
- Community Members

OUR TRAINING TOPICS INCLUDE:

- Understanding Financial Statements
- Understanding Budgets
- Strategic Planning
- Leading Change
- Public Speaking and Presenting
- Negotiating Skills
- Economic Development
- Fulfilling Your Mandate
- Running Effective Meetings
- Leading Your Staff
- Supervising Your Senior Manager
- Introductory Management
- Managing for Results
- Being a Team Player
- Developing Policies & Procedures
- Conducting Performance Reviews
- Proposal Writing/Fundraising
- Interpersonal Communications
- Developing Community Programs
- Responding to Conflict
- Managing Human Resources
- Time Management

ABOUT US

ANDREW LEACH & ASSOCIATES is a registered proprietorship that specializes in **First Nations leadership support**. Andrew's professional background includes:

- **Consultant** for over 150 First Nations across Canada and the United States
- **Bachelors and Masters** degree in Business Administration (BAA, MBA)
- **St'at'imc Nation** member (BC Interior near Lillooet)



TESTIMONIALS

"Andrew is not only well grounded in the subject matter, he is also highly skilled at creating a community of learners and encouraging all of them, regardless of their previous level of confidence around learning, to set a high standard and to believe that they can reach it. He has demonstrated to the students and to us that he is knowledgeable and passionate about teaching and that he has a genuine concern for the learner."

Heidi Verburg, AHCAP, UBC Continuing Studies

"The Aboriginal Financial Officers Association of BC has greatly benefited from the work Andrew Leach has conducted on our behalf. He has been able to assist us in our training conferences as an expert facilitator in areas of financial management for non-financial people and results-based management. These are at times difficult subjects to teach but Andrew, through his enthusiasm, knowledge and practical experience, make these sessions very informative and interesting."

Mike Mearns, General Manager, AFOABC

"Our Tribal Council had Andrew provide Leadership and Negotiating Skills training for Chiefs, Councillors and Tribal Council Staff. The sessions were a blend of theory, practical experiences and exercises. Not only was it a great learning process, we had fun at the same."

Shawnee Palmantier, Tribal Administrator, Carrier Chilcotin Tribal Council