



**ANDREW LEACH
+ ASSOCIATES**

**EXECUTIVE COACH
FOR FIRST NATIONS LEADERS**

“Andrew’s coaching challenges people to express their experiences and lead organizational change and action. Andrew is resourceful, constructive and solution oriented.”

PAULINE TERBASKET, EXECUTIVE DIRECTOR, OKANAGAN NATION ALLIANCE

WHAT IS EXECUTIVE COACHING?

An executive coach offers insights, advice and feedback designed to help you achieve better results, through a one-on-one partnership that accelerates your leadership development. Executive coaching empowers First Nation leaders to execute effective workplace strategies, and achieve greater personal and professional success.

WHY USE AN EXECUTIVE COACH?

Executive coaching can improve performance, productivity and profitability, by supporting First Nation leaders to:

- ◆ Transition into a new leadership position
- ◆ Develop leadership skills
- ◆ Set and execute strategic goals
- ◆ Align personal and organizational goals
- ◆ Improve individual and team effectiveness
- ◆ Lead organizational change
- ◆ Resolve conflicts or business challenges

WHO USES AN EXECUTIVE COACH?

First Nation managers and leaders use executive coaching to:

- ◆ Optimize strategic plans
- ◆ Build confidence and trust with stakeholders
- ◆ Manage change effectively
- ◆ Reach your full potential

HOW DOES EXECUTIVE COACHING DIFFER FROM OTHER SERVICES?

Coaching focuses on the future and concentrates on achieving personal and organizational success, and differs from:

Management Consulting, which focuses on providing technical advice in a specific area of expertise

Counselling/Therapy, which focuses on psychological wellbeing

HOW DOES EXECUTIVE COACHING WORK?

Executive coaching is a collaborative relationship founded on mutual respect, trust and confidentiality. Here's how we'll work together:

1 Assess you and your situation

We begin with a self-assessment of your current situation, including challenges and strengths, goals you want to achieve, and ways to measure success.

2 Set goals and create an executive development plan

We'll create a plan to meet your goals and achieve synergy between personal and organizational priorities.

3 Implement your plan

I'll provide feedback, encouragement and advice as you implement your plan, via phone calls, email, text, in person or videoconference.

4 Evaluate results

We'll evaluate your success and refine your goals, achievements and plan, as needed.

“One Fortune 500 company saw a 529% increase in financial and intangible benefits from executive coaching.”

METRIXGLOBAL STUDY

WHAT ADVANTAGES DOES ANDREW LEACH OFFER AS A COACH?

- ◆ Andrew has worked with hundreds of First Nation leaders facing difficult situations; he understands the challenges and issues they face
- ◆ He has extensive experience as a Senior Manager, leading several organizations through tough times and significant growth
- ◆ Andrew brings a passion for coaching, training and facilitating to his work with First Nation leaders
- ◆ And he has a solid academic background, with a Masters in Business Administration and post graduate training in leadership

“Andrew helped our leadership and managers achieve goals quickly and create tools to ensure accountability; I recommend him as an executive coach.”

LISA MONTGOMERY-REID, BAND MANAGER,
LOWER SIMILKAMEEN INDIAN BAND

"Andrew is a very professional, able consultant and manager, and I highly recommend him as an executive coach."

CHIEF LEONARD ANDREW, LIL'WAT NATION



ANDREW LEACH

WHAT'S NEXT?

Call us and we'll send you an information package on executive coaching, commitment free. When you decide to begin, we can book a time to talk.



**ANDREW LEACH
+ ASSOCIATES**

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